Agenda

- Welcoming address from GoldLinQ Chairman
- Message from the Director General
- Project Context
- Stage 2 Details
- Procurement/Probity
- Questions
John Witheriff
CHAIRMAN OF THE BOARD
OUR VISION

LINQING THE GOLD COAST COMMUNITY

In July 2014, the face of public transport on the Gold Coast changed forever, with the official commissioning of the Gold Coast light rail. G:link is the driving force moving our city forward.
Neil Scales
Director General DTMR
Phil Mumford
Chief Executive Officer
Project Fly-through

http://youtu.be/4W9kloKTzCs
Project Delivery Schedule

STAGE 1
- Design & Construction Phase
- Close Out
- Operations Phase

STAGE 2
- Preliminary Phase
- Design & Construction Phase
- Operations Phase
About GoldLinQ
GoldLinQ Consultants Stage 2

- Flinders Hyder - procurement support;
- BDR Projects - procurement support;
- Project Support – civil estimating;
- Systra - rail systems support;
- Aurecon - civil design support (produced State Reference Design) shared with the State and GoldLinQ during the Procurement Process;
- Plenary Group - financial and commercial advisor;
- Allens - legal services; and
- Argus Probity Auditors and Advisors - probity advice
Gold Coast Light Rail Context

6.5 million passenger trips (first 12 months)

Over 540,000 trips per month on average

22.6% increase in public transport patronage on the Gold Coast (rail and bus)
Phil Chipman
Stage 2 Project Director
Reference Design
Key Considerations- Time

- D&C Contract Completion by **28 February 2018** (5 ½ weeks before opening ceremony)
- Outline Program requested in EOI including key milestones and assumptions made:
  - Date design commences
  - Time allocated to design approval
  - Date site access is required
  - Testing & commissioning time allocated
  - Contingency available
- Can it be done?
Other Key Considerations

- Existing Operations
- Environment
- Community Impacts
- Road Network
- Public Utilities
- Heavy Rail Interface
Project Scope Allocation

State Government
- Route selection and Reference Design
- Land Tenure (property acquisitions)
- Key Planning Approvals
- Native Title
- Cultural Heritage
- Ticketing

GoldLinQ
- Operator Franchisee
  - Operations and Maintenance (KDR)
- Rail Safety Accreditation
- GCLR Program Management
- Additional LRVs Procurement (Stage 1 Pre Priced Element)

D&C Contractor
- Design
- Construction Approvals
- Construction
- Testing & Commissioning
- Rail Systems (Bombardier nominated subcontractor)
- Safety Management
- Traffic Management and Access
- Environmental Management
- Project Management
- Industrial Relations

Community Consultation / Stakeholder Management
Key Rail Systems Subcontractor

- Bombardier was part of the D&C Contractor Joint Venture with McConnell Dowell for Stage 1
- Obvious advantages in keeping Bombardier systems and expertise for Stage 2, however not essential
- Bombardier Core Scope identified which are those scope items that it is desirable be kept with Bombardier including:
  - Signaling systems
  - Communications systems
  - Control systems
Key Rail Systems Subcontractor

• For a Proposal to be a conforming Proposal, Respondents must include **Bombardier Australia** as a subcontractor for **Rail Systems Core Scope**
• GoldLinQ to provide commercial terms and conditions and Bombardier offer for Core Scope
• Respondents are able to propose alternate Providers for the Rail Systems Core Scope as part of an alternate Proposal.
• GoldLinQ will facilitate an **interactive presentation** during the EOI process
Stage 1 Lessons
Local Industry Participation

Local Industry Involvement - The Figures

Funding spent with local businesses for labour and materials.

530.1 million spent as of 1st April 2014

$530.1 million spent with local businesses for labour and materials.

Average number of contractors on-site per day.

Average of up to 430 workers on-site each day.

Percentage of local goods, services and employees on-site.

95% of goods, services and employees locally procured.

Figures are correct as of April 2014.
**BEHAVIOURS**

The behaviours that we value are:

- Caring for each other and always making safety our highest priority
- Working together - one community, one project, one team, one success
- Having pride in our product and service and celebrate our achievements
- Displaying boldness, energy and passion in all that we do
- Earning and delivering trust and respect through integrity, delivery, empathy and openness
- Visible and active leadership at every level
- Reliability - delivering on our commitments
- Value the truth - challenge assumptions

**OBJECTIVES**

Our objectives are to:

- Sustain a zero harm environment for our people, public, passengers and local communities
- Be on time and reliable in design, construction and operation
- Deliver a quality world-class product, services and image
- Provide economic and social benefits for our passengers, our community, businesses and project partners
- Demonstrate value for money for the State and community
- Achieve maximum potential of the system by encouraging people out of cars, into the light rail and promoting future connections to Helensvale and the Gold Coast airport
- Minimise environmental impacts and promote sustainable outcomes

**STRATEGIES**

To succeed we:

- Think like a passenger; empower our people to improve passenger journeys, comfort and understanding and to promote public transport
- Are led by the end result - operator led
- Engage and communicate to achieve community ownership of the light rail system
- Utilise world class expertise and best practice in leadership, management, technology and operations
- Attract and retain quality people
- Focus on the long term view
- Achieve full integration - community, station destinations, transport providers and project partners
- Achieve the right balance in the hard decisions
Lindsey Alford
Probity Advisor, Argus Probity Auditors and Advisors
Tender Probity – Principles and Issues

- Confidentiality
- Impartiality
- Conflicts of Interest
- Transparency of Process
- Accountability
- Value for Money
- Importance of Criteria / Assessment
Probity Principles for the Tender

• Collusion or influence, Single Contact, Conflict of Interest
• Actual, perceived or potential
• Covers, for example:
  ▪ Misuse of position, assets, relationships
  ▪ Bias affecting impartiality
  ▪ Undisclosed interests
  ▪ Unfettered control
  ▪ Employment loyalties
  ▪ Gifts and benefits
Shane McDowall
Transaction Manager
Procurement Process and Timing

1. Expression of Interest
   - 10 August 2015

2. Industry Briefing
   - 11 August 2015

3. Expressions of Interest Close
   - 28 August 2015

4. Evaluation and Assessment
   - September 2015

5. Request for Tender
   - D&C Contractors (maximum 3) shortlisted
   - September 2015

6. Request for Tenders Close
   - September 2015

7. Evaluation and Assessment
   - December 2015

8. Preferred D&C Contractor Identified
   - January 2016

   - February 2016

10. Contract Award
    - March 2016
EOI Documentation & Data Room

Available to
Organisations who complete the online registration form

Available when
Monday 10 August 2015

Access Instructions
Complete registration form. Invitation for Expression of Interest document will be emailed to appropriate organisations.

Registration Closes
14 August 2015

Registration Form available at: www.goldlinq.com.au/stage2

Invitation for Expression of Interest

Invitation for Expression of Interest document will be emailed to appropriate organisations.

Full Invitation for Expression of Interest and Data Room

Contractors assessed as meeting TMR’s Major Works Prequalification System (R5, B4, F 150 PLUS) AND
Contractors intending to submit an Expression of Interest response

Monday 10 August 2015

Complete registration form (including selecting the ‘Data Room Access’ box).
Invitation for Expression of Interest document and Data Room access protocols will be emailed to appropriate organisations.

14 August 2015
Interactive Process

GoldLinQ will hold an interactive discussion with GoldLinQ, Bombardier Transportation, KDR Gold Coast and other parties as required to discuss matters related to the EOI on Friday 21 August 2015.

To attend the interactive discussion, Respondents are to register their interest by email to GoldLinQ at gclrstage2@goldlinq.com.au with the names of proposed attendee(s), by no later than Monday 17 August 2015. Limit of five attendees per Respondent group.

Please forward on any questions you’d like to discuss at time of registration.
Evaluation Criteria

1. Managed conflicts of interest
2. Organisational Accreditation
3. Project Appreciation
4. Experience and Capability
5. Financial and Commercial
Media

• All approaches from the media to be referred to GoldLinQ.
• Media protocol to be issued
Key Contacts / Information

Further information available on our website


Procurement (sole point of contact)

Shane McDowall – Transaction Manager
gclrstage2@goldlinq.com.au

Probity

Lindsey Alford, Argus Probity Auditors and Advisors
alford@argusprobity.com.au
Questions