

# Industry Capability Network (ICN) Accessing Major Projects through **ICN**

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# Industry Capability Network

- ICN:** has a network of offices throughout all Australian States and Territories & New Zealand. ICN has been established in Queensland since 1986, and is now a division of QMI Solutions. In Qld, ICN is a **not-for-profit** company supported by DEEDI.
- Major Project assistance:**  
 ICN nominates capable local manufacturers to major project proponents and EPCs throughout Australia and New Zealand.
- Local Industry Policy (LIP):**  
 In Queensland, ICN offers major projects assistance to meet LIP compliance obligations to give local suppliers **FULL, FAIR, & REASONABLE** opportunity.
- Local Supplier assistance:** ICN assists local suppliers to gain work in major projects.



Supported by the  
**Queensland Government**

# Large Projects in QUEENSLAND



- Gold Coast Light Rail  
[www.goldcoastrapidtransit.qld.gov.au](http://www.goldcoastrapidtransit.qld.gov.au)
- LNG Projects  
[www.glng.com.au](http://www.glng.com.au), [www.glng.icn.org.au](http://www.glng.icn.org.au)  
[www.qclng.com.au](http://www.qclng.com.au)  
[www.aplng.com.au](http://www.aplng.com.au)
- Zerogen Clean Coal Power Project  
[www.zerogen.com.au](http://www.zerogen.com.au)
- BMA Bowen Basin Growth  
[www.bhpbilliton.com.au/bb/ourBusinesses/metallurgicalCoal/bma/growthProjects.jsp](http://www.bhpbilliton.com.au/bb/ourBusinesses/metallurgicalCoal/bma/growthProjects.jsp)
- Abbot Point X80/X110  
[www.pcq.com.au/downloads/EcoPortsInsert.pdf](http://www.pcq.com.au/downloads/EcoPortsInsert.pdf)
- Waratah Coal 'China First' Project  
[www.waratahcoal.com/galilee/GCPNEF.php](http://www.waratahcoal.com/galilee/GCPNEF.php)
- Alpha Coal  
[www.hancockprospecting.com.au/index2.html](http://www.hancockprospecting.com.au/index2.html)



# Major Projects In & Around The Gold Coast



- **Gold Coast Rapid Transit (\$949M)**  
<http://www.goldcoastrapidtransit.com.au/>
- **Surfers Paradise Foreshore Redevelopment (\$25M)**  
<http://www.surfersforeshore.com.au/>
- **Carrara Stadium Redevelopment (\$130M)**  
[http://www.watpac.com.au/media/media\\_releases/20090806QldConstructionCarraraStadium.pdf](http://www.watpac.com.au/media/media_releases/20090806QldConstructionCarraraStadium.pdf)
- **Gold Coast University Hospital (\$1.55B)**  
<http://www.bovislendlease.com.au/GCUH/index.html>
- **Gold Coast Marine Development**  
<http://www.dip.qld.gov.au/projects/tourism-arts-and-recreation/marina/gold-coast-marine-development.html>
- **Wyaralong Dam**  
<http://www.wyaralongdam.com.au/>
- **Federal Government \$42B Stimulus Package**  
<http://ber.icn.org.au/>

# Accessing Major Australian Projects

## [www.projectgateway.icn.org.au](http://www.projectgateway.icn.org.au)

The screenshot displays the Project Gateway website. At the top left is the logo for the Industry Capability Network (ICN), with the text "INDUSTRY CAPABILITY NETWORK" and "Creating Opportunity for Industry". The main header features the text "Project Gateway" in a large, white font against a background image of a waterfall. Below the header, there is a navigation menu on the left with four items: "Projects by Region", "Industry Directories", "Contact ICN", and "About ICN". The main content area is titled "Projects by Region" and features a grid of project thumbnails. Each thumbnail consists of a representative image and a label below it. The labels are: New South Wales, Northern Territory, Queensland, South Australia, Tasmania, Victoria, Western Australia, ACT, New Zealand, Global, and Directories by Industry Type. On the left side of the main content area, there is a section titled "Featured Projects" with a list of project names: "Building the Education Revolution", "INPEX's Ichthys LNG Project", "Tasmania Water Projects", "Square Kilometre Array", "Wind Farms", "BHP Billiton Olympic Dam Extension", "Team Australia Automotive", and "Tilgema Dam". At the bottom of the page, there is a footer with the text "Projects by Region | Industry Directories | Contact ICN | About ICN" and "© 2008 ICNL ABN 85 068 571 513 | Terms Of Use | Privacy Statement".

**INDUSTRY CAPABILITY NETWORK**  
Creating Opportunity for Industry

## Project Gateway

[Projects by Region](#) | [Industry Directories](#) | [Contact ICN](#) | [About ICN](#)

### Projects by Region

- New South Wales
- Northern Territory
- Queensland
- South Australia
- Tasmania
- Victoria
- Western Australia
- ACT
- New Zealand
- Global
- Directories by Industry Type

### Featured Projects

- Building the Education Revolution
- INPEX's Ichthys LNG Project
- Tasmania Water Projects
- Square Kilometre Array
- Wind Farms
- BHP Billiton Olympic Dam Extension
- Team Australia Automotive
- Tilgema Dam

ICN Website

Projects by Region | Industry Directories | Contact ICN | About ICN

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# Accessing Opportunities

- Register your capability with ICN
- Investigate support through QMI
- Update your details with ICN if they change
- Check the ICN website weekly for the latest opportunities:  
[www.icnqld.org.au](http://www.icnqld.org.au)



## SUPPLIER OPPORTUNITIES

ICN Queensland assist you in identifying the best manufacturing or technology capabilities in Australia. Our organization works with major projects and industry in identifying local suppliers. The opportunity list below includes enquiries ICN has received from our clients to identify local suppliers. This list is updated on a weekly basis.

Opportunity	Closing date
Stainless Steel Pipe	29/08/2008
Grants Management System	29/08/2008
Enrobed Protein Bars	29/08/2008
Electrical Works	29/08/2008
Rail Welding	29/08/2008
Crane Rail Clips and Pad	29/08/2008
Solar Panel Manufacturers	29/08/2008
Machined & Zinc Plated Parts	29/08/2008
Fire Sprinkler	29/08/2008
Golfing Industry Services	29/08/2008
Fabric for Train Seats	29/08/2008

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### LATEST NEWS

[Capability News - April 2008](#)

[Capability News - January 2008](#)

[ICN Qld Update - Autumn 2007](#)

### New Local Industry Policy

The Queensland State Government released a new version of its highly successful Local Industry Policy in November 2007.

[Download your copy](#)

>> Home
>> <b>Product &amp; Capability</b>
>> Supplier Registration
>> Buyer Enquiry
>> Major Projects
>> LIPP
>> GSC Solutions
>> Tariff & EPBS
>> Case Studies
>> News & Events
>> About ICN
>> ICN Links
>> Contact Us
ICN Qld Brisbane C/- QMI Solutions Brisbane Technology Park Cnr Miles Platting & Logan Roads (Entrance from Miles Platting Road) PO Box 4012, Eight Mile Plains, Qld 4113 Tel (07) 3384 0670 Fax (07) 3384 0780

# Major Project Supplier Program

‘Queensland Made Means Queensland Jobs’

The Major Project Supplier Program (MPSP) is:

- An assessment of a company’s capability to supply goods and services to major projects.
- The development of a plan to focus each business so it is better able to meet the needs of projects.
- 100% government subsidised for 100 companies per year.
- Details of the MPSP are available on the ICN website:
  - [www.icnqld.org.au](http://www.icnqld.org.au)



In June 2009 the Queensland Government announced the “Queensland Made Means Queensland Jobs” initiative, which included funding for the Industry Capability Network (ICN) Queensland to work directly with up to 100 Queensland companies per year to assist identify skills and capabilities needed to maximise the potential of securing contracts with major Australian projects.

As a result, ICN Queensland in partnership with the Queensland Department of Employment, Economic Development and Innovation (DEEDI), is introducing the Major Project Supplier Program (MPSP). This new program will boost Queensland industry’s success in supplying to major projects throughout Australia, including those in the State’s record \$17 billion capital building program. The MPSP is fully subsidised, and will provide eligible Queensland companies with a comprehensive analysis of their current position against the unique requirements of major projects.

#### MAJOR PROJECT SUPPLIER PROGRAM (MPSP)

The MPSP program will take approximately 3-5 days to complete and consists of the following elements:

- capability assessment of the business against the requirements of targeted projects
- review and discussion of the results of the assessment with company decision makers
- identification of key areas for improvement and a prioritised way ahead
- development of a MPSP plan, tailored to the company’s needs.

#### THE C

The capabilities profile of a project pro to gain a b major proj address in

#### REVIEW

On compler will facilitate key decision of a tailored reinforce to identify key

#### AGREE

The possible management aim of this company to

**TENDER COMPETITIVELY AND WIN CONTRACTS WITH MAJOR PROJECTS**

#### MAJOR PROJECT SUPPLIER PROGRAM (MPSP)

As part of its support for the State Government’s “Queensland Made Means Queensland Jobs” initiative, Industry Capability Network (ICN) Queensland is actively working to help develop Queensland as Australia’s strongest economy. As part of this process, ICN Queensland will work with up to 100 Queensland companies per year to maximise their potential in securing contracts with major projects.

To do this, ICN Queensland in conjunction with the Queensland Department of Employment, Economic Development and Innovation (DEEDI) have developed the Major Project Supplier Program (MPSP). This program is structured to help Queensland companies identify the skills and capabilities required to successfully supply to large Australian infrastructure and industrial projects. The MPSP is designed for those companies serious about improving business capabilities and helping to successfully supply to major projects. This fully subsidised program will give eligible Queensland companies the tools they require to win contracts.

ICN Queensland is part of a nation-wide network with 26 offices around Australia that assist businesses to maximise supplying opportunities that arise from both government and private sectors, particularly in major industrial and infrastructure projects.

ICN Queensland operates as a division of QMI Solutions Ltd (QMI). In collaboration with other divisions of QMI, Queensland industry will benefit from access to expertise that can improve all aspects of manufacturing operations, including process efficiency, skills development, training and technology adoption.



## For more information:

**ICN:** [www.icnqld.org.au](http://www.icnqld.org.au)

**Sign up for the monthly newsletter**

**Register for the MPSP**

**Phone Numbers:**

- ✓ Brisbane Ph: (07) 3364 0670 Fax: (07) 3364 0780
- ✓ Townsville Ph: (07) 4771 2045 Fax: (07) 4721 2375
- ✓ Gladstone Ph: (07) 4976 9200 Fax: (07) 4976 9077
- ✓ Toowoomba Ph: (07) 4688 1121 Fax: (07) 3364 0780

**Projects:** [www.projectgateway.icn.org.au](http://www.projectgateway.icn.org.au)

[www.heirg.com](http://www.heirg.com)